

**INDY AQUATIC MASTERS**  
**QUARTERLY MEETING OF THE BOARD OF DIRECTORS**  
**December 16, 2019**

The Indy Aquatic Masters (“IAM”) Board of Directors convened for a quarterly meeting on December 16, 2019. All of the Board members present in person. Also attending the meeting were IAM Business Development Director Mel Goldstein, IAM Head Coach Dean Hawks and IAM Attorney Jeff Halbert. There was a quorum.

**APPROVAL OF AGENDA**

Board Chairman George Quigley called the meeting to order at 1:34 p.m. Mr. Quigley reviewed the agenda for the meeting and inquired as to any additions. Ms. Harter made a motion to approve the agenda. Ms. Bowen seconded the motion. The motion passed unanimously.

**MINUTES OF PRIOR MEETINGS**

Next the Board considered the minutes from the September 23, 2019 regular meeting of the Board. Mr. Shope made a motion to approve the minutes of the September 23, 2019 regular meeting. Ms. Bowen seconded the motion. The motion passed unanimously.

**HEAD COACH’S REPORT**

Mr. Hawks provided the Head Coach’s Report. Mr. Hawks reviewed the status of IAM facilities. He noted that IAM will be moving the Sunday morning practice location from Carmel to North Central and that the Lawrence North practices will be discontinued at the end of February 2020. He highlighted that a meet will be held at Warren Central March 21, 2020 and the GRIN state meet at IUPUI April 4-5, 2020. Mr. Hawks indicated that he will be traveling around the country to visit with other programs following the GRIN state meet in April 2020.

**BUSINESS DEVELOPMENT MANAGER REPORT**

Mr. Goldstein provided his report and also highlighted the success of the program and ALTS in 2019. He noted that Swimcation is scheduled for February 26, 2020-March 1, 2020 in Ft. Lauderdale.

**FINANCIAL REPORT**

Ms. Harter presented the financial report and distributed profit and loss statements and balance sheet to the Board for review. Ms. Harter indicated that IAM currently had 265 dues paying members as of November 2019 with a peak membership at 274 members during the summer. She noted that donations for the year from individual and corporate donors were approximately \$32,000. She also indicated that the ALTS program will be moving to IUPUI in 2020 and that

IAM will be applying for a USMS grant. Ms. Harter also distributed a 2020 preliminary program budget for review. Ms. Harter will present a formal 2020 budget within the next 30 days and the Board will schedule a special meeting to consider and approve the 2020 budget.

### **FUNDRAISING**

Mr. Quigley led a discussion about continued fundraising efforts. Mr. Quigley noted that the fundraising committee has met and discussed strategic objectives.

### **ACTION ITEMS**

None.

### **EXECUTIVE SESSION**

There were no items to be considered in executive session.

### **OTHER BUSINESS**

None.

### **DIRECTOR COMMENTS**

None.

### **ADJOURNMENT**

Ms. Bowen made a motion to adjourn the meeting, which was seconded by Ms. Harter. The motion passed unanimously. The meeting was adjourned at 2:32 p.m.

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George Quigley, Board President

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Pat Schenkel, Secretary